SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of

the Securities Exchange Act of 1934

October 25, 2000

Date of Report (date of earliest event reported)

WIRELESS FACILITIES, INC.

(Exact name of Registrant as specified in charter)

Delaware

000-27231 13-3818604 (State or other jurisdiction of $% \left(A_{1}\right) =A_{1}$ (Commission File Number) (I.R.S. Employer incorporation) (Incorporation)

4810 Eastgate Mall San Diego, California 92121 (Address of principal executive offices)

Registrant's telephone number, including area code: (858) 228-2000

9805 Scranton Road, Suite 100 San Diego, California 92121

(Former name or former address, if changed since last report)

Item 7. Financial Statements and Exhibits

- (c) Exhibits
- 99.1 Press release of Wireless Facilities, Inc. dated October 25,

Item 9. Regulation FD Disclosure

On October 25, 2000, the Company issued a press release announcing its fiscal 2000 third quarter financial results. A copy of such press release is attached hereto as Exhibit 99.1 and the contents of such exhibit are incorporated herein by reference.

On October 25, 2000, the Company also announced that it had named the following employees as executive officers of the Company:

- Farzad Ghassemi: Senior Vice President RF Engineering;
- Frankie Farjood: Vice President of Program Management; and
- Naomi Whitacre: Vice President of Human Resources.

The Company also announced that Norman Korey, President of International Operations, was no longer actively with the Company and was no longer serving as an executive officer of the Company. Massih Tayebi will continue to have overall responsibility for all international operations.

On October 25, 2000, the Company issued the following revenue and earnings per share projections for the remainder of fiscal 2000 and full year fiscal 2001:

For the fourth quarter of fiscal 2000, the Company expects revenue of approximately \$80 million, bringing the Company's projected year 2000 revenue total to approximately \$256 million. Fourth quarter 2000 earnings per share (EPS) (excluding the amortization of goodwill from acquisitions) are expected to be approximately \$0.22 per share, bringing the Company's projected year 2000 EPS to approximately \$0.75 per share.

For fiscal 2001, the Company expects revenue of approximately \$400 million, and projects EPS (excluding the amortization of goodwill from acquisitions) of approximately \$1.05 per share.

The foregoing expectations and projections are based upon the Company's view of the markets in which it operates and various assumptions as of October 25, 2000, including, without limitation, assumptions regarding the ability of the Company to recruit and retain employees, the ability of the Company to execute upon its contractual obligations, and industry investment in the global wireless communications infrastructure. These expectations and projections are forward-looking statements that involve risks and uncertainties. The Company operates in a very dynamic market environment, and expectations or assumptions that appear reasonable as of October 25, 2000 may not be reasonable at any point in the future. These expectations and projections are only predictions, and the Company's actual results may differ materially from those anticipated by these statements. Factors that may cause such differences, include, but are not limited to: the Company's ability to retain and hire key personnel; the rate of adoption of telecom outsourcing by network carriers and equipment suppliers; the timing, rescheduling or cancellation of significant customer contracts and agreements, or the loss of key customers; continuing industry investment in "third generation" or "3G" deployments; competition in the marketplace which could reduce revenues and profit margins; and lower customer satisfaction levels for services performed by the Company. These factors and others are more fully discussed under "Risk Factors" and elsewhere in the Company's registration statement on Form S-1, the Company's annual report on Form 10-K filed on March 30, 2000 and the Company's Form 10-Q for the quarter ended June 30, 2000 filed on August 14, 2000 with the Securities and Exchange Commission. In providing the expectations and projections set forth above, the Company does not undertake, and specifically disclaims, any obligation to update them at any time in the future or at all.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 25, 2000 WIRELESS FACILITIES, INC.

/s/ Thomas A. Munro

Name: Thomas A. Munro

Title: President

Index to Exhibits Filed with the Current Report on Form 8-K Dated October 25, $2000\,$

Index to Exhibits Filed with the Current Report on Form 8-K Dated October 25, $2000\,$

Exhibit Number Description

99.1 Press Release dated October 25, 2000

[LETTERHEAD OF WIRELESS FACILITIES]

FOR IMMEDIATE RELEASE

Wireless Facilities Reports Record Third Quarter Revenue and Profit

- Quarterly Revenue Increases 207 Percent to \$73.1 Million -

San Diego, CA, October 25, 2000 -- Wireless Facilities, Inc., (WFI), (NASDAQ: WFII), a global leader in the design, deployment and management of wireless telecommunications networks, today announced financial results with record revenues and record earnings reported for the third quarter and nine months ended September 30, 2000.

Revenue for the third quarter increased 207 percent to \$73.1 million, compared to \$23.8 million in the third quarter of 1999. Sequentially, revenue grew 23 percent over the Company's second quarter of 2000. Revenue growth continues to reflect strong worldwide demand for mobile voice, personal communications services, mobile wireless Internet access and fixed broadband networks.

Excluding the effects of goodwill and other charges related to acquisitions, net income rose 238 percent to \$10.8 million, or \$0.21 per diluted share, compared to net income of \$3.2 million, or \$0.10 per diluted share in the corresponding quarter a year ago.

Reported net income for the quarter rose 221 percent to \$9.0 million, or \$0.17 per diluted share, compared to \$2.8 million in net income, or \$0.08 per diluted share in the corresponding quarter a year ago.

"We are pleased to report another excellent quarter marked by strong industry expansion of mobile voice and data networks as well as fixed wireless broadband solutions," said Thomas Munro, President of WFI. "We see very strong demand for our voice and data planning and deployment offerings. We believe that we can continue to execute well against our goals given the large opportunity available in our marketplace."

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About Wireless Facilities

A global leader in telecommunications outsourcing, Wireless Facilities, Inc. plans, designs, deploys and manages wireless networks for some of the largest cellular, PCS and broadband wireless carriers and equipment suppliers worldwide. Specializing in network architecture and dimensioning of mobile and high speed wireless data systems, WFI provides a complete range of network services - from business and market planning to RF engineering, fixed network engineering, IP and data engineering, site acquisition and development, installation, optimization and maintenance. Headquartered in San Diego, WFI has grown to over 1,780 employees and has performed work in more than 39 countries since the Company was founded in late 1994. The Company has offices in Chicago, Seattle, Washington, D.C., Dallas, New York, Mexico City, London, Sao Paulo, Madrid, New Delhi, Gothenburg, Vienna, and Stockholm. News and information are available at www.wfinet.com.

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Notice Regarding Forward Looking Statements

This news release contains certain forward-looking statements that involve risks and uncertainties. The Company operates in a very dynamic market environment, and expectations or assumptions that appear reasonable as of the date hereof may not be reasonable at any point in the future. Words such as "anticipates," "expects," "projects," "intends," "plans," "believes," "may," "will," and similar expressions are intended to identify forward-looking statements and specifically include references to the Company's belief that the wireless industry's fundamentals remain strong and that the Company can continue to execute its business well in relation to the market opportunities. Such statements are only predictions, and the Company's actual results may differ materially from those anticipated. Factors that may cause such differences, include, but are not limited to; the Company's ability to retain and hire key personnel; the rate of adoption of telecom outsourcing by network carriers and equipment suppliers; the timing, rescheduling or cancellation of significant customer contracts and agreements, or the loss of key customers; continuing industry investment in "third generation" or "3G" deployments; competition in the marketplace which could reduce revenues and profit margins; lower customer satisfaction levels for services performed by the Company. These factors and others are more fully discussed under "Risk Factors" and elsewhere in the Company's registration statement on Form S-1, the Company's annual report on Form 10-K filed on March 30, 2000 and the Company's Form 10-Q for the quarter ended June 30, 2000 filed on August 14, 2000 with the Securities and Exchange Commission.

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WIRELESS FACILITIES, INC. Unaudited Condensed Consolidated Statements of Operations (In thousands, except per share amounts)

| | Three Months Ended 9-00 | Three Months Ended 9-99 | Nine Months Ended 9-00 | Nine Months Ended 9-99 |
|--------------------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|---------------------------------|---------------------------------|
| Revenues Cost of revenues | \$73,073 40,800 | \$23,833 13,102 | \$175,841 99,186 | \$56,938 34,126 |
| Gross profit Selling, general and administrative expenses Depreciation Amortization of goodwill and purchased intangible | 32,273 15,425 1,034 | 10,731 4,645 121 | 76,655 34,748 1,800 | 22,812 10,208 522 |
| assets | 1,795 | 395 | 4,034 | 1,069 |
| Operating income Other income and (expenses) | 14,019 223 | 5,570 (261) | 36,073 1,233 | 11,013 (888) |
| Income before taxes and minority interest Minority interest | 14, 242 125 | 5,309 (370) | 37,306 (7) | 10,125 (370) |
| Income before taxes Provision for income taxes | 14,367 (5,324) | 4,939 (2,141) | 37,299 (14,549) | 9,755 (4,321) |
| Net income | \$ 9,043 | \$ 2,798 | \$ 22,750 | \$ 5,434 |
| Net income per common share: Basic Diluted | \$ 0.21 \$ 0.17 | \$ 0.10 \$ 0.08 | \$ 0.55 \$ 0.45 | \$ 0.20 \$ 0.17 |
| Weighted-average common shares outstanding: | | | | |
| Basic Diluted | 42,363 51,921 | 27,248 33,478 | 41,396 50,293 | 27,167 32,464 |
| Net income adjusted for acquisition charges: Net income Amortization of goodwill and purchased intangible | \$ 9,043 | \$ 2,798 | \$ 22,750 | \$ 5,434 |
| assets | 1,795 | 395 | 4,034 | 1,069 |
| Adjusted net income | \$10,838 | \$ 3,193 ========= | \$ 26,784 ======== | \$ 6,503 |
| Adjusted net income per common share: Basic Diluted | \$ 0.26 \$ 0.21 | \$ 0.12 \$ 0.10 | \$ 0.65 \$ 0.53 | \$ 0.24 \$ 0.20 |

Certain amounts in 1999 financial data have been reclassified to conform to the 2000 presentation.

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WIRELESS FACILITIES, INC. Unaudited Condensed Consolidated Balance Sheets (In thousands)

| | September 30, 2000 | December 31, 1999 |
|------------------------------------------------------------------|--------------------------|-----------------------|
| ASSETS Current Assets Cash | \$ 24,315 | \$ 34,322 |
| Investments in marketable securities | 3,190 | 37,965 |
| Billed accounts receivable, net | 46,213 | 23,033 |
| Unbilled accounts receivable | 53, 463 | 9.600 |
| Contract management receivables | 16,417 | 13,993 |
| Other current assets | 14,257 | 3,200 |
| Total current assets | 157,855 | 122,113 |
| Property and equipment, net | 18,225 | 5,069 |
| Other assets, net | 77,398 | 7,810 |
| Total assets | \$ 253,478 | \$ 134,992 |
| | | |
| LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities | | |
| Accounts payable and accrued expenses | \$ 20,767 | \$ 11,389 |
| Contract management payables | 4,653 | 8,258 |
| Billings in excess of costs and profits Capital lease obligation | 3,392 | 5,170 137 |
| Current notes payable | 3,070 25,574 | 0 |
| Income taxes payable | 1,134 | 5,641 |
| income taxes payable | 1,154 | |
| Total current liabilities | 58,590 | 30,595 |
| Long-term liabilities-notes payable, net of current portion | 107 | 909 |
| Long-term capital lease | 7,338 | 1,652 |
| Other long-term liabilities | 59 | 59 |
| Total liabilities | 66,094 | 33,215 |
| Minority interest | 7 | 338 |
| Stockholders' equity | 187.377 | 101.439 |
| occomination of oquaty | 187,377 | |
| Total liabilities, minority interest and shareholders' equity | \$ 253,478 ========== | \$ 134,992 ======= |

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