



## **National Wireless Carrier Extends Contract With WFI for Hosted Call Routing Management Solution**

### **National Carrier Continues to Realize Significant Cost Savings With RouteWatch(R)**

SAN DIEGO, Nov 16, 2006 /PRNewswire-FirstCall via COMTEX News Network/ -- WFI (Nasdaq: WFI), a global leader in the design, deployment, and management of wireless communication networks, information technology solutions and security systems, announced today that it has signed an agreement with a national wireless carrier to continue providing call routing management services via RouteWatch(R). The carrier will extend the use of the RouteWatch technology with WFI and its partner, Connectiv Solutions, Inc., in a continued effort to reduce network expenses for this carrier's markets. The two-year contract extension is valued at approximately \$1.2 million.

RouteWatch is a comprehensive, top down solution incorporating both a web application and supporting services for identifying and quantifying variable network savings for network operators, a solution that is not easily provided with other tools. With a non-intrusive approach, RouteWatch can be deployed and scaled quickly to support the needs of different carriers or service providers to maximize their return on investment (ROI). RouteWatch has been instrumental in assisting carriers in managing and reducing their variable expenses, ranging from 12% to 18%, often equating to millions of dollars in savings.

"The contract extension with this existing client is further validation of the tremendous value this solution is bringing to the wireless community," added Brian Silvestri, Vice President of Business Development for Connectiv Solutions. "Since developing this tool, we have been working with a number of carriers to identify potential savings opportunities and reduction in network expenses. The most innovative carriers have recognized the power of RouteWatch to assist them in reducing network expenses."

"Today's announcement highlights the ongoing importance of the value-added solutions WFI provides in helping our customers achieve significant cost savings," said Eric DeMarco, president and CEO of WFI. "The WFI and Connectiv Solutions partnership continues to demonstrate the success of our best of breed software, tools and products partnership strategy, which we initiated earlier this year for the delivery of higher-value, differentiating offerings to our carrier customers."

"Additionally, our strategic relationship with Connectiv Solutions is furthering our strategy of building recurring revenue and profit streams throughout each area of WFI business," DeMarco concluded.

#### **About WFI**

Headquartered in San Diego, CA, WFI is an independent provider of systems engineering, network services and technical outsourcing for the world's largest wireless carriers, enterprise customers and for government agencies. The company provides the design, deployment, integration, and the overall management of wired and wireless networks which deliver voice and data communication, and which support advanced security systems. WFI has performed work in over 100 countries since its founding in 1994. News and information are available at [www.wfinet.com](http://www.wfinet.com). (code: WFI-mb)

#### **About Connectiv Solutions**

Based in Bethesda, MD, Connectiv Solutions is an innovative consulting firm providing practical solutions and applications for service providers, government and enterprise customers within the telecommunications arena. With a focus on simplifying complex and overwhelming data streams, our solutions allow customers to effectively manage their network resources while ensuring their financial goals are achieved. For more information, visit <http://www.connectiv-solutions.com>.

#### **Notice Regarding Forward-Looking Statements**

This news release contains certain forward-looking statements including, without limitation, expressed or implied statements concerning the Company's expectations regarding the value of the potential opportunities in the pipeline, anticipated operating results for 2006, future financial performance and cash flows and market developments that involve risks and uncertainties. Such statements are only predictions, and the Company's actual results may differ materially. Factors that may cause the Company's results to differ include, but are not limited to: risks associated with the integration of MRC into WFI Government Services; risks associated with increased debt leverage; risks that the anticipated benefits of the acquisition will not be achieved; changes in the scope or timing of the Company's projects; changes or cutbacks in spending by the U.S. Department

of Defense, which could cause delays or cancellations of key government contracts; slowdowns in telecommunications infrastructure spending in the United States and globally, which could delay network deployment and reduce demand for the Company's services; the timing, rescheduling or cancellation of significant customer contracts and agreements, or consolidation by or the loss of key customers; failure to successfully consummate acquisitions or integrate acquired operations; the rate of adoption of telecom outsourcing by network carriers and equipment suppliers; the rate of growth of adoption of WLAN and wireless security systems by enterprises; and competition in the marketplace which could reduce revenues and profit margins. The Company undertakes no obligation to update any forward-looking statements. These and other risk factors are more fully discussed in the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2006 and in other filings made with the Securities and Exchange Commission.

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